

HOW TO DO YOUR **OWN RECRUITING** Practical Strategies for Small Business

WWW.THRIVE-RECRUITMENT.COM

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WELCOME TO THRIVE RECRUITMENT!

Melanie Wilk is a seasoned Talent Acquisition Professional, who began her career in Human Resources in the early 2000s. With over 20 years of recruitment experience in both corporate and agency recruitment, she has sourced and filled roles throughout Canada and the U.S.

Melanie has worked for large, well known brands such as Starbucks, Best Buy and Nature's Path Foods, so she understands the needs of large businesses and how they operate. She has also worked with small to medium size businesses in B.C. that may require a more hands on approach to recruitment.

Throughout the years, she has developed strong relationships and operates on a robust referral network that generates repeat business.

In 2021, Melanie decided it was time to start her own business and Thrive Recruitment Inc. was born! Thrive Recruitment Inc. specializes in Manufacturing, Supply Chain and Logistics salaried recruitment in British Columbia.



thrive A'stime to thrive recruitment

Recruitment Wishlist: A Dream of Smooth Hires and Zero Ghosting



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WHEN THAT GREAT CANDIDATE INFORMS YOU THEY HAVE ALREADY ACCEPTED ANOTHER OFFER

The Rollercoaster of External Recruitment





WHAT REALLY HAPPENS...

I'm in a glass case of emotion!

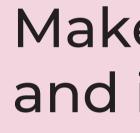
QTHERECRUITERBIBLE



Writing Clear and Compelling Job Descriptions

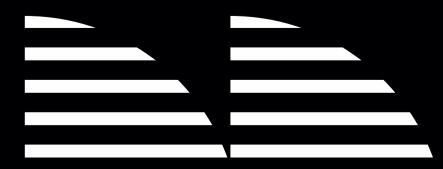
Be specific and use industry keywords

Show them "what's in it for them"



Make them creative and interesting

Brand your Business

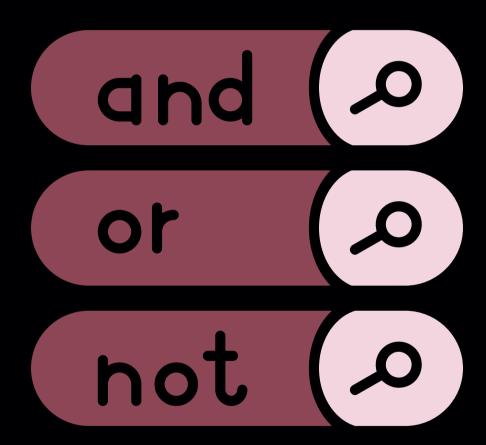




Sourcing











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02

03

It's time to thrive

Create Strong Employer Branding



King's Hawaiian 18.812 followers 6mo • 🔇

At King's Hawaiian, our employees value`ohana (family) and extend the same care to our customers and community. We have a Production Supervisor opening in Flowery Branch, GA. https://bit.ly/3vGNtHY #KingsHawaiian #FoodProduction



Production Supervisor

phh.tbe.taleo.net • 3 min read



🖰 19 • 1 repost

Company Website

LinkedIn **Careers Page**

Review and reply to reviews on Glassdoor and Indeed

+ Follow



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Niche Job Boards

ManufacturingJobSite.ca

BCRSP (Board of Canadian Registered Safety Professionals)

CSSE (Canadian Society of Safety Engineering)



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Define Your Ideal Candidate

DEFINE YOUR ABSOLUTE 'MUST HAVES' **AND 'NICE TO** HAVES'

BE REALISTIC ABOUT WHAT THE **MARKET IS** LIKE

KNOW THE IDEAL **CULTURAL FIT** WITH ORGANIZATION **AND TEAM**



Competitive Compensation

HR Consultants / Search Firms Who Specialize in Your Industry

Networking with Industry Peers



Define Total Compensation

Industry-Specific Salary Surveys

> Government Resources



thrive Astimetothrive Positive Candidate Experience

companies saying they have jobs open

getting ghosted after uploading your resume, reentering the same info, writing a cover letter, interviewing 3-5 times, & completing a project



Simplify the **Application Process**



Mobile-Friendly



I ALREADY UPLOADED MY RESUME WHY ARE YOU MAKING ME FILL OUT MY EMPLOYMENT HISTORY

...

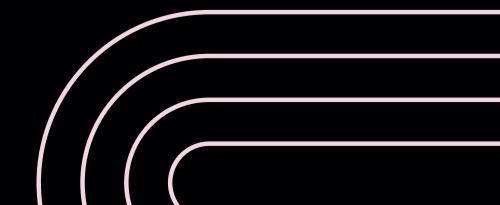


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Screening and Respectful Interviews

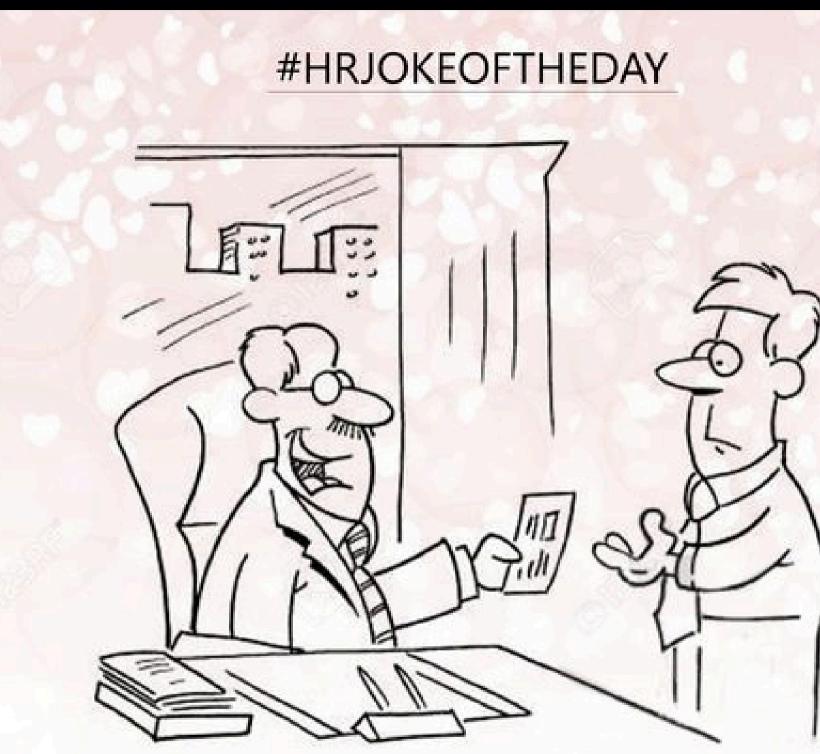
- Set a Positive Tone
- Use Structured Interview Questions
- Offer Transparency
- Avoid Inappropriate Questions
- Actively Listen and Be Present
- **Respect Time and Schedule**
- Follow Up Promptly





Making the Offer

Make an attractive offer they cannot refuse

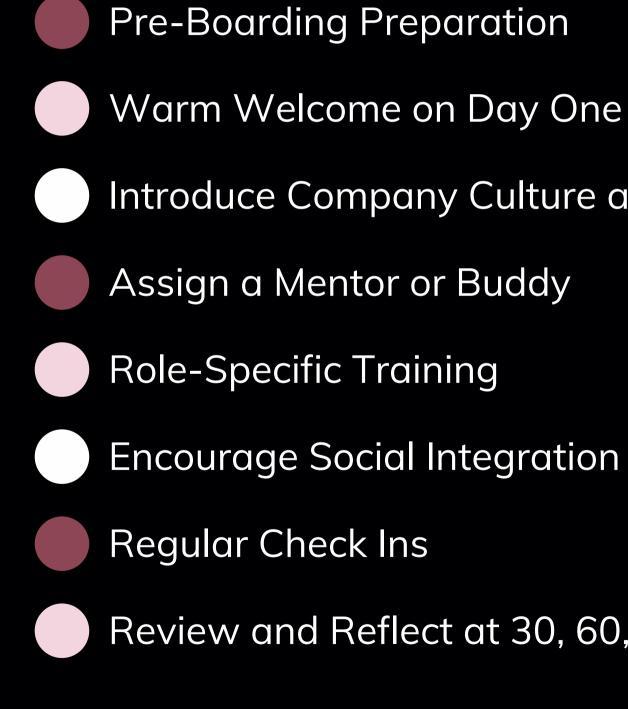


"Here's your paycheck. I hope we'll both find it amusing."





Orientation and Onboarding



- Introduce Company Culture and Values

Review and Reflect at 30, 60, and 90 Days



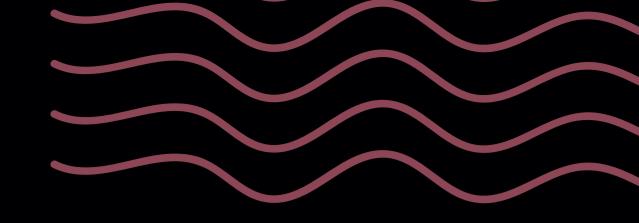


Next Steps



Start by reviewing your current recruitment strategy and implementing these steps





Thank you!



Questions?



Melanie Wilk

www.thrive-recruitment.com

